

**P2insight**

Maximo E-Commerce  
Enablers



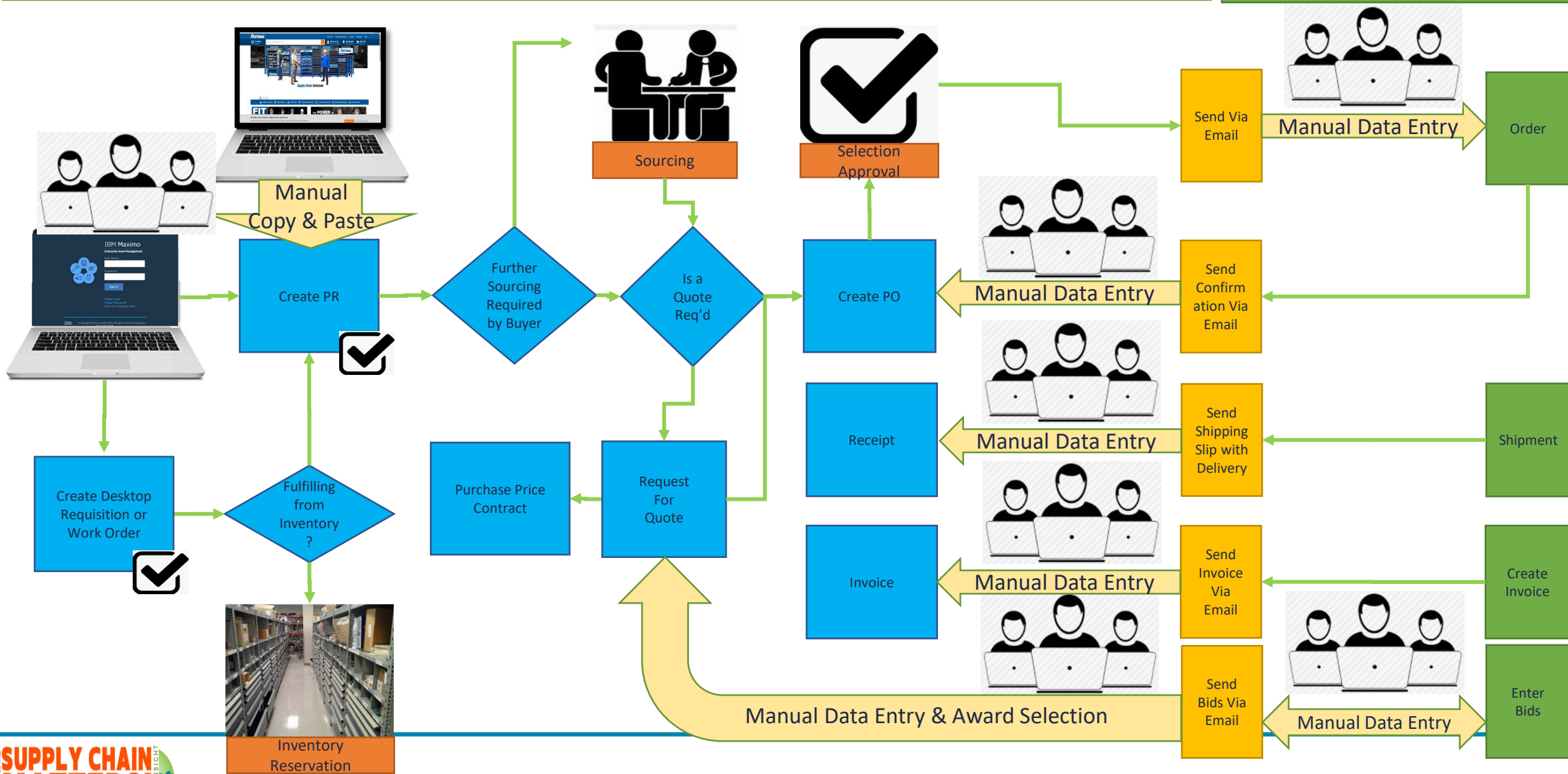
# Company and Offerings Overview



**FMMUG Event October 15 – 17, 2024**

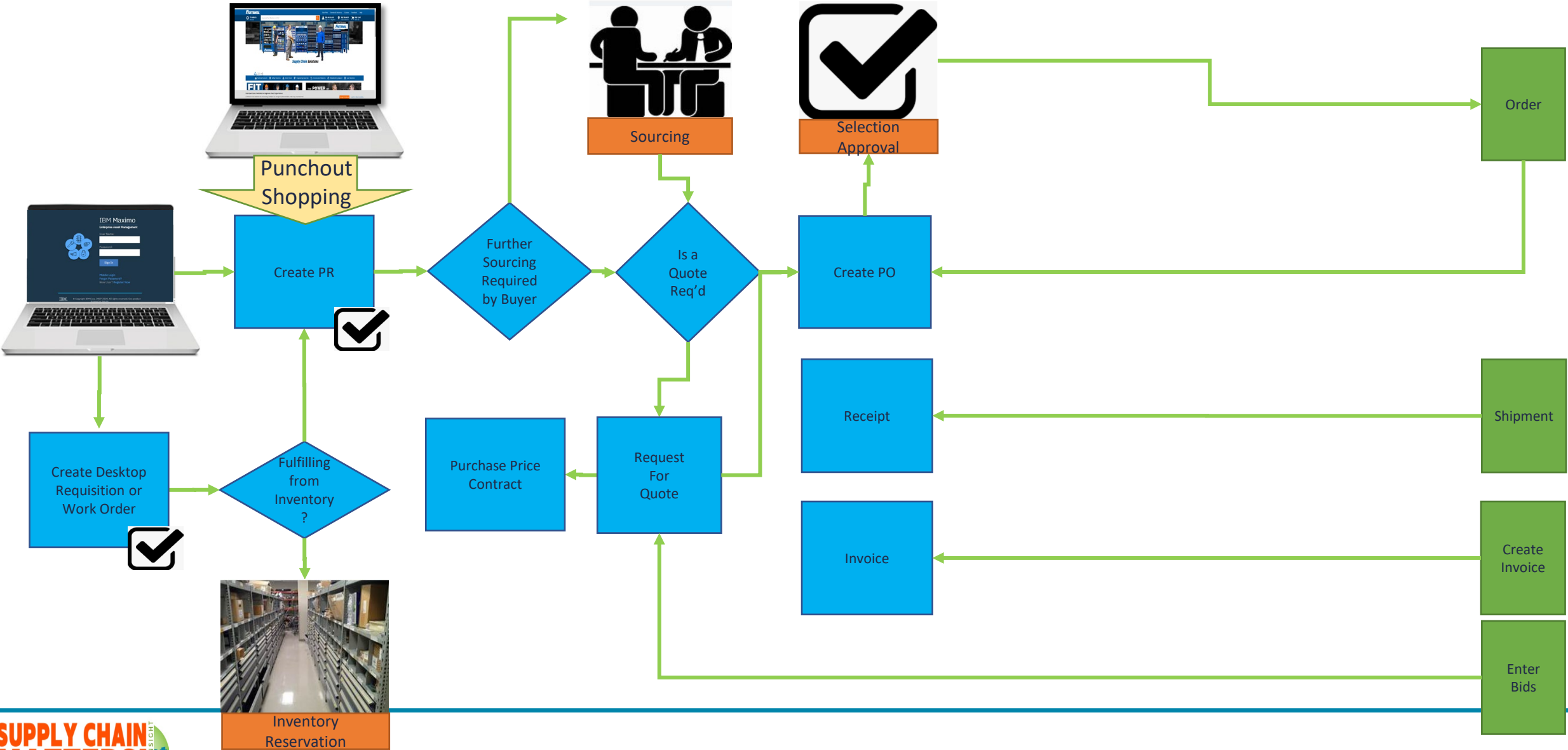
# Buying Organization

# Suppliers/Vendors



# Buying Organization

# Suppliers/Vendors



# Why?

- **Much faster.**
- **Accurate.** No data entry errors. No incomplete information. No wasting time clarifying or ordering the wrong part and returning things. No PO-Invoice price discrepancies to deal with.
- **Can be automated.** The system can use the information to automate things.
  - Maximo can't do much with phone calls, voicemails, faxes, or unstructured emails
  - But, with electronic exchange of information, it can automate using workflow, escalations, notifications, and automation scripts.





# Enabled Suppliers

Plus adding more all the time...



MR SUPPLY CHAIN MATTERS!



# Indexed Search finds the item no matter where the keywords are located...

The main interface shows a search bar with the query: "air filter motorcraft FA-1883 for Ford F150". The search results table is as follows:


ITEM #	DESCRIPTION	MFG TYPE	MFG	MODEL	COMMODITY GROUP
6I-2499	Filter, Primary Air	SPECIFIC	MOTORCRAFT	FA-1883	Filters
6I-2933	ENGINE AIR FILTER SERVICE INDICATOR	GENERIC			
FLT221-A	Precisionaire Disposable Air Filter	GENERIC			
8N-6309	ENGINE AIR FILTER ELEMENT	GENERIC			
FLT908	Filter, Air	SPECIFIC			
6I-2500	Filter, Secondary Air	SPECIFIC			

The inset window shows the "Assets" page for "Ford F150 Pickup Truck". The search filter is set to "Filter", and the results table is empty, indicating that the search criteria are too restrictive for the current asset view.

# If match found, Requester can switch to sourcing from inventory

**Catalog Item: 1011**  
Manufacturer / Model : RIDGID / R9600

*RIDGID 18-Volt X4 Hyper Lithium Ion Drill Driver and Impact Driver 2-Pieces Combo Kit*



RIDGID 18-Volt X4 Hyper Lithium Ion Drill Driver and Impact Driver 2-Pieces Combo Kit The new Ridgid 18-Volt Drill and Impact Driver Combo is a must have combo kit at an incredible price. The 18-Volt Compact Drill and Impact Driver has best-in-class torque for the most demanding applications. Both tools have exclusive Grip Light Technology which engages LED light by simply holding the tool and innovative Hex Grip for maximum comfort to make every job easier. Powered by Hyper Lithium Technology, an innovative battery technology built for high performance. Backed with the Ridgid Lifetime Service Agreement. Free Batteries. Free Parts. Free Service. For Life.

**Sourcing:**

**Purchase**  
Home Depot

- **Catalog #:** 208787
- **Mfg / Model :** RIDGID / R9600

• **Price:** \$179.00 per EA

• **Validity:** Actual Price

• **Price Date:** 04/03/2023

• **Price Origin:** Punchout

**Punchout**

Requested Delivery Date \*  
04 / 04 / 2023

Charging Key

Requester Remarks

Quantity  
- 1 + / EA

Line Total: \$179.00

[Update Sourcing](#)

[Update](#)

Easily switch to source from Inventor



# Self-Service Stores Kiosk

- Tradesperson walks into the Storeroom and takes a Mobile device from the Kiosk station. (Or uses their own Mobile device)
- Walks around the storeroom picking items, scanning them in, and entering quantity taken.
- When done, returns to the Kiosk station and scans in their badge and a bar code on the Kiosk screen...
- The list of picked items is automatically transferred from the Mobile device to the Kiosk.
- Tradesperson uses the large screen and keyboard of the kiosk to review the list of items, validate everything, specify charging details, and post.



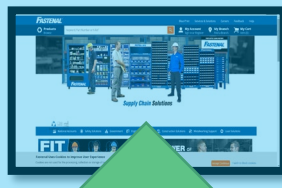
# Three key components:

1. cXML Integration Framework and Adapters for integration with advanced vendors
2. Order Hub Procurement Portal for interaction with less advanced vendors
3. Extensive Maximo enhancements and process improvements

Advanced Search & Add to Internal Catalog



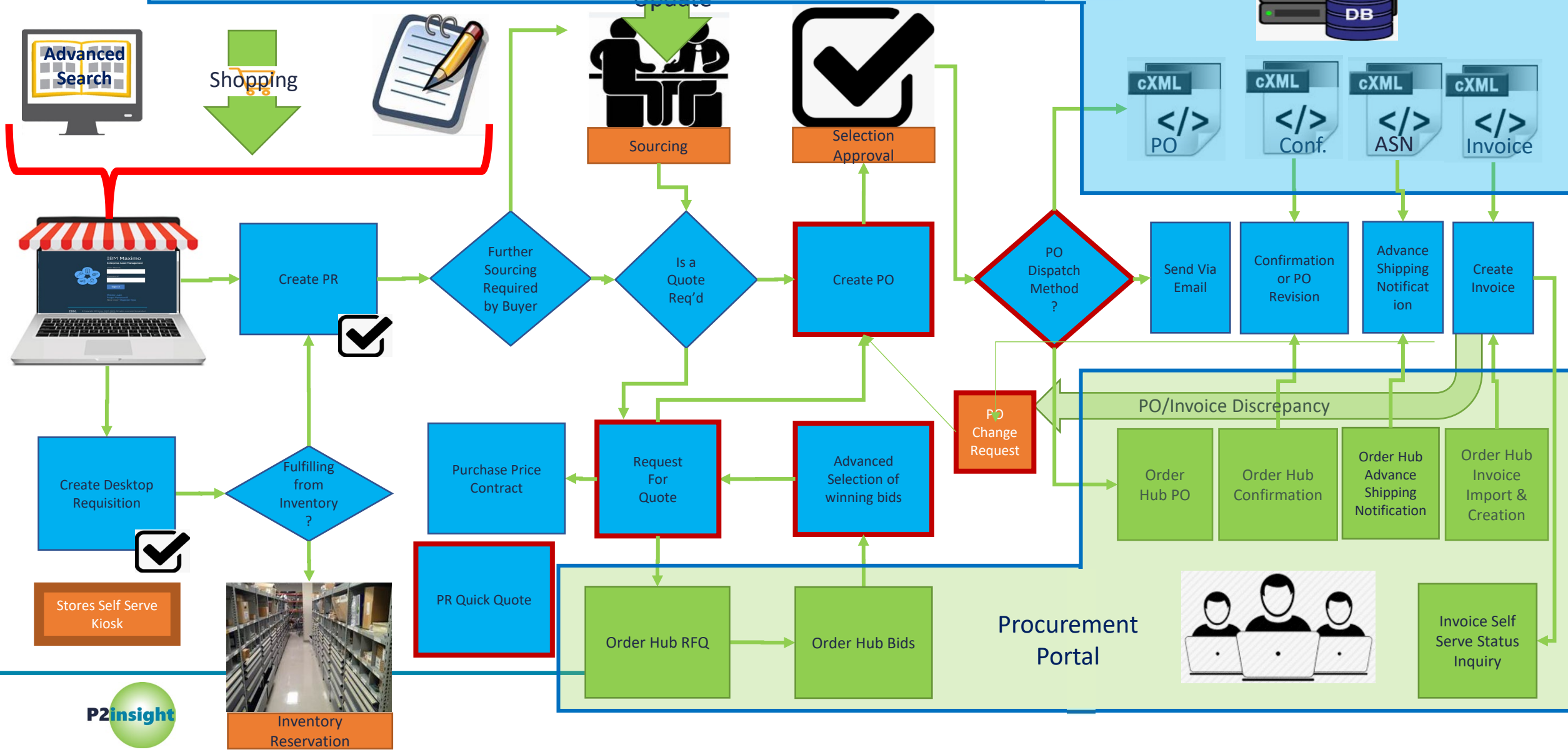
Advanced Where is My Stuff?



cXML Integration Framework & Adapters



P2P Integration Solution



# Think of us as the Uber for MRO P2P

## Traditional Taxi:

- Call and wait, no visibility as to when they will get here, nor the price
- Lots of opportunities for mistakes: you tell them wrong address, dispatcher hears and forwards wrong address, driver hears wrong address, etc.
- Driver chooses route. Is the best route being taken?
- When the ride is over, does driver take your credit cards? Is the POS device working? Does driver require cash?

## Uber:

- Order online, see availability, get a firm price quote, get updates on delivery
- All automated - system knows your location and electronically relays that information. No mistakes are possible.
- System chooses the most optimal route automatically. Very Transparent!
- When the ride is over, you get out of the car, and you are done. Payment is fully automated.



# Partial Customer List



**BACK**  
BY POPULAR DEMAND

**2025**  
**OSUPPLY CHAIN & MATTERS!**  
**CONFERENCE** BY P2INSIGHT

DISCOVER • CONNECT • BENCHMARK

**MARCH 3-5 2025**  
**HOUSTON TEXAS**

Just for Supply Chain Professionals

**NOT**  
JUST  
ANOTHER  
MAXIMO  
CONFERENCE

WHY MSCM IS DIFFERENT?

<b>JUST SUPPLY CHAIN</b> Topics are Procurement, Logistics, e-Commerce, Supply Chain & P2P ONLY! No Work Orders, No Asset Hierarchy, No PM Jobs, etc. Just Supply Chain for Maximo	<b>YOUR TOPICS</b> We are determined to create topics Maximo Customers are interested in with our Pre-Conference Survey <b>Take the survey, drive the content!</b>	<b>ADVISORY COUNCIL</b> An Advisory Council of leading Maximo customers and industry leaders will review the survey results, prioritize the topics, and assist in setting the agenda.
<b>INDUSTRY LEADERS</b> Selected topics will be assigned to the best-qualified customer, or industry, thought-leading resource to study, prepare a position, and present at the conference.	<b>BUSINESS PARTNERS</b> Maximo Implementation Business Partners present on best business practices, optimization experiences, and integration to ERP Procurement systems. How they did it, and what they would do better next time.	<b>MRO SUPPLIERS</b> MRO Suppliers to present their strategy and integration capabilities to give customers visibility, control and automation from a fully integrated P2P process.

... please pass it along to them.



# For Best Pricing Act Fast:

**EARLY BIRD  
REGISTRATION**

SAVE \$300

**\$499**

UNTIL SEPT 30, 2024

CLOSED

**TARDY BIRD  
REGISTRATION**

SAVE \$200

**\$599**

OCT 1 - NOV 15, 2024

**REGISTER NOW**

**SUPER TARDY  
BIRD**

SAVE \$100

**\$699**

NOV 16 - DEC 31, 2024

CLOSED

**REGULAR  
REGISTRATION**

**\$799**

STARTING JAN 1, 2025

CLOSED

Until Nov.  
15/24



# Thank you.

**If there any further questions, feel free to contact:**

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