



## ***Aquitas Solutions Overview***

Ray Miciek, Partner – Alliances

“I have 10 electricians because we have always had 10 electricians” Anonymous

# Aquitas at a Glance



- Founded 2006, with Over 250 Customers
- Consultants Average 14+ Years Asset Management Experience
- Legacy Maximo/IBM Sales Team
- Focused on EAM and IoT Software, Services & Strategy
- Service-Disabled Veteran Owned Small Business (SDVOSB)
- Gold Level IBM Business Partner
- Top 25 Global Watson IoT Business Partner 2017-2020
- IBM Business Partner Advisory Council – 2021-2023
- 10+ MAS Implementations Live and In-Progress
- GSA Schedule
- Experience Across All Industries – All Sizes of Companies
- Subject Matter Experts in Major Industry Segments
- TRIRIGA, MVI, and Envizi Capable
- Rockwell, PTC, Projetech, RealWear, Boston Dynamics, MaxTAF, and Arrow Partner
- Award Winning Implementations



- Screw in Maximo Really Well!
- Excellent Maximo Training Capabilities
- MRO Supply Chain Expertise
- Strong Integration Capabilities – SAP/Oracle Adapters, ERP's, SCADA, Fleet (Telematics)
- Strong Scheduler Capabilities
- Strong Spatial Capabilities
- Industry Expertise – Facilities, Manufacturing, Utilities, CPG, Transportation
- Expert Services Partner
- MAS Experience – IBM SaaS Experience
- Functional and Industry Maximo Accelerators
- ***Do More Than Screw in Maximo Really Well! – IoT/BMS –AR- Connected Maintenance***

# Connected Maintenance

